



ABDULLAH SHAKER SALEEM

CO-FOUNDER & CEO MUSHTARI

CONTACT

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LINKEDIN

<https://www.linkedin.com/in/binsleem/>

BASED IN

Kuwait City, Kuwait

NATIONALITY

Kuwaiti

CREDENTIALS

- Certified Mergers & Acquisitions Professional (CM&AP)
- Harvard University – M&A; Negotiation, Decision Making & Leadership
- B.Sc. Mechanical Engineering, Temple University

LANGUAGES

Arabic (native) · English (fluent)

EXECUTIVE PROFILE

Co-founder and Chief Executive Officer of Mushtari, Kuwait's M&A and business-ownership group. Leads a +10-person institutional practice serving GCC business owners generating \$3M-\$100M in annual revenue, under which more than 270 deals have closed and \$34M in total investment has been transacted through Mushtari App Small - Medium Deals. Currently directs \$590M of revenue in the live pipeline against \$2.3B in registered buyer budget. Named to the Forbes Middle East 30 Under 30 list for Commerce & Finance (2024) and institutionally backed by KFIC, a company listed on the Kuwait stock market. A Certified Mergers & Acquisitions Professional with executive training at Harvard University.

MUSHTARI – FOUR VERTICALS

CAPITAL – Off-market M&A & Investment advisory

COMMUNITY – Largest Entrepreneurs community in Kuwait

APP – Marketplace for Selling & Buying businesses

ACADEMY – Training Programs for entrepreneurs and youth

SIGNATURE RESULTS

270+

closed deals across the group

\$34M

total investment transacted

\$590M

live pipeline revenue against \$2.3B registered buyer budget

1,000+

owners and entrepreneurs trained across 7+ Academy workshops

Raised Mushtari's first external capital: a \$2M-valuation institutional round (2024) from KFIC, a company listed on the Kuwait stock market and built the firm from two founders to a +10 person team spanning sales, operations, marketing, legal, finance, IT and HR.

PROFESSIONAL EXPERIENCE

Co-Founder & Chief Executive Officer

Aug 2020 - Present

Mushtari · Kuwait City

Capital · App · Community · Academy – off-market M&A advisory, marketplace, network and training

- Owns the full deal lifecycle for sell-side mandates – financial, operational, commercial and legal diligence; EBITDA normalization; valuation across EV/EBITDA, asset-based and DCF methodologies; and institutional-grade materials including teasers, CIMs and buyer target lists.
- Designed and enforces the firm's four-stage methodology – Analyze, Prepare, Position, Execute – and the proprietary Exit Readiness Assessment, scoring a business across 14 criteria in four pillars and quantifying the gap between its current and achievable multiple.
- Personally leads origination and negotiation with strategic acquirers, family offices and institutional investors across the GCC, running off-market roadshows rather than open-market listings to protect client confidentiality and pricing power.

AREAS OF EXPERTISE

- Sell-side M&A
- Exit readiness
- Business valuation
- EBITDA normalization
- Due diligence
- Deal structuring
- Negotiation
- Teaser and CIM
- Off-market roadshows
- Carve-out strategy
- Post-deal integration

PUBLIC PLATFORM

Publishes on LinkedIn and to a wider GCC audience on mergers, valuation, exit readiness and entrepreneurship translating institutional practice into terms business owners can act on.

<https://www.linkedin.com/in/binsleem/>

SCAN



LINKEDIN



PROFILE



ACHIEVEMENTS

PROFESSIONAL EXPERIENCE (CONTINUED)

Mechanical Engineer Public Authority for Housing Welfare · Kuwait	Aug 2018 - Oct 2024
Cofounder & CEO (SOLD) Let's Go Huge Restaurant · Kuwait	Sep 2020 - Dec 2021
Owner (EXITED) Villa Julnar Restaurant · Kuwait	Sep 2019 - Dec 2021
Academic Advisor · American University of the Middle East, Kuwait	Jun - Aug 2018
Mechanical Engineer Trainee · General Electric - Power, Kuwait	Apr - Jun 2018
Mechanical Engineer Trainee · Drydocks World, Dubai, UAE	Sep 2017 - Mar 2018

EDUCATION & EXECUTIVE CREDENTIALS

Harvard University – Negotiation, Decision Making & Leadership	2025
Certified Mergers & Acquisitions Professional (CM&AP)	2025
Temple University , Philadelphia, PA – B.Sc. Mechanical Engineering GPA 3.56 · Cum Laude · Dean's List 2014, 2015, 2016	Dec 2016
Kuwait Fund for Arab Economic Development 13 intensive engineering & management courses	2017
Project Management Professional coursework (28 hours)	2018

RECOGNITION

Forbes Middle East 30 Under 30 – Commerce & Finance	Nov 2024
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LEADERSHIP & COMMUNITY

Toastmasters International, Al-Soor Club – Member	2019 - 2021
School Construction Project, Zanzibar – Volunteer	2019
National Union of Kuwaiti Students, USA – Member	2015 - 2017
Temple Arab Student Society – President	2014 - 2016